





PD Dr. Tassilo Schuster

Department of International Management Friedrich-Alexander-University of Erlangen-Nürnberg

Lange Gasse 20 90403 Nürnberg Germany

Tel.: ++49 911 5302 469

e-mail: tassilo.schuster@fau.de

www.im-fau.de





List of Publications (update: 12/2019)

Articles in double-blind refereed journals

- 17. Managing people in hostile environments: lessons learned and new grounds in HR research in: International Journal of Human Resource Management, in: International Journal of Human Resource Management, Vol. 30 No. 20, 2019, pp. 2809-2830 (with B. Bader, Dickmann, Michael)
- 16. Knowledge Sharing of Inpatriates: Empirical Evidence from an Ability-Motivation-Opportunity Perspective, in: Employee Relations, Vol. 41 No. 5, 2019, pp. 971-996 (with Holtbrügge, D., Engelhard, F.)
- 15. Institutional Discrimination of Women and Workplace Harassment of Female Expatriates: Evidence from 25 Host Countries, in: Journal of Global Mobility, Vol. 6, No. 1, 2018, pp. 40-58 (with B. Bader, A.K. Bader, S. Störmer)
- 14. Stakeholder Pressures, Environmental Practice Adoption and Economic Performance in the German Third-party Logistics Industry A Contingency Perspective, in: Journal of Business Economics, Vol. 88, No. 2, 2018, pp. 167–201 (with S. Maas, E. Hartmann).
- 13. Mentoring in International Assignments: A Personality Traits Perspective, in: Employee Relations, Vol. 39, No. 7, 2017, pp. 1100-1130 (with J. Ambrosius, B. Bader).
- 12. Repatriation of International Assignees: Where Are We and Where Do We Go From Here? A Systematic Literature Review, in: Journal of Global Mobility, Vol. 5, No. 3, 2017, pp. 275-303 (with J. Knocke).
- 11. Corporate reputation effects across nations: The impact of country distances and firm-specific resources in the chemical and pharmaceutical industry, in: Management International Review, Vol. 57, No. 5, 2017, pp. 717-748 (with C. Huber, B. Swoboda, C. Hirschmann).
- 10. Expatriate Social Networks in Terrorism-Endangered Countries: An Empirical Analysis in Afghanistan, India, Pakistan, and Saudi Arabia, in: Journal of International Management, Vol. 21, No. 1, 2015, pp. 63-77 (with B. Bader).
- 9. Resource dependency, innovative strategies and firm performance in BOP-markets, in: Journal of Product Innovation Management, Vol. 31, No. S1, 2014, pp. 43-59 (with D. Holtbrügge).
- 8. Benefits of Cross-sector Partnerships in Markets at the Base of the Pyramid, in: Business Strategy and the Environment, Vol. 23, No. 3, 2014, pp. 188-203 (with D. Holtbrügge).
- 7. Pollution prevention and service stewardship strategies in the third-party logistics industry: effects on firm differentiation and the moderating role of environmental communication, in: Business Strategy and the Environment, Vol. 23, No. 1, 2014, pp. 38-55 (with S. Maas, E. Hartmann).





- 6. Professional football squads as multicultural teams. Cultural diversity, intercultural experience and team performance, in: International Journal of Cross Cultural Management, Vol. 14, No. 2, 2014, pp. 215-238 (with D. Maderer, D. Holtbrügge).
- 5. Market Entry of Multinational Companies in Markets at the Bottom of the Pyramid: A Learning Perspective, in: International Business Review (IBR), Vol. 21, No. 5, 2012, pp. 817-830 (with D. Holtbrügge).
- 4. Der Markteintritt multinationaler Unternehmungen in Märkte an der Basis der Einkommenspyramide Eine lerntheoretische Perspektive, in: Zeitschrift für Management (ZfM), Vol. 6, No. 3, 2012, pp. 227-259 (with D. Holtbrügge).
- 3. Competitive advantage of German renewable energy firms in India and China, in: International Journal of Emerging Markets, Vol. 7, No. 2, 2012, pp. 191-214 (with C. Dögl, D. Holtbrügge).
- 2. The impact of human and social capital on the internationalisation of German consulting firms, in: International Journal of Entrepreneurship and Innovation Management, Vol. 12, No. 2, 2010, pp. 138-155 (with M. Kittler).
- In search of innovation, creativity and entrepreneurial spirit: evidence from the pharmaceutical industry, in: International Journal of Business Environment, Vol. 3, No. 2, 2010, pp. 179-201 (with D. Rygl, M. Kittler).

Special issues

- 5. The dark side of global mobility, in: Journal of Global Mobility, Vol. 7, No. 2, 2019 (with A.K. Bader, B. Bader, M. Shaffer).
- 4. Danger and risk as challenges for HRM: how to manage people in hostile environments, in: International Journal of Human Resource Management, Vol. 30, No. 11, 2019 (with B. Bader, M. Dickmann).
- 3. Dangerous moves and risky international assignments, in: Journal of Global Mobility, Vol. 5, No. 4, 2017 (with L. Pinto, B. Bader).
- 2. Corporate social responsibility (CSR) insights from South Asia, in: South Asian Journal of Global Business Research, Vol. 5, No. 2, 2016 (with P. Lund-Thomsen, B.A. Kazmi).
- 1. Corporate Masterminds Executive Management Teams in Focus, in: Team Performance Management: An International Journal, Vol. 21, No. 3/4, 2015 (with B. Bader).





Books and edited volumes

- 2. Expatriate Management Transatlantic Dialogues, Springer: Palgrave Macmillan, Hampshire, 2017 (with B. Bader, K. Bader).
- 1. Business strategies at the bottom of the pyramid, Dissertation, 2011.

Book chapters

- 15. Knowledge Transfer Experiences of Inpatriates in Multinational Companies A Cognitive Dissonance Perspective, in: Expatriates Perspectives and Challenges of the 21st Century. Hale, C. (ed.), Nova Publishing, New York, 2019, pp. 1-55 (with Bernhard, T., Jack, A.).
- 14. The Internationalization Strategy of Adidas, in: The Internationalization of Firms. Case Studies from the Nürnberg Metropolitan Region. Holtbrügge, D., Haussmann, H. (eds.), Hampp Verlag, Augsburg-München, 2017, pp. 19-38 (with D. Holtbrügge).
- 13. Restructuring and Organizational Change at Siemens. A case Study, in: The Internationalization of Firms. Case Studies from the Nürnberg Metropolitan Region. Holtbrügge, D., Haussmann, H. (eds.), Hampp Verlag, Augsburg-München, 2017, pp. 115-134 (with D. Holtbrügge, A. Wilbs).
- 12. Internationalization of Professional Service Firms. The Case of Rödl & Partner, in: The Internationalization of Firms. Case Studies from the Nürnberg Metropolitan Region. Holtbrügge, D., Haussmann, H. (eds.), Hampp Verlag, Augsburg-München, 2017, pp. 159-172 (with D. Holtbrügge).
- 11. Regional Economic (De-)Integration. Brexit and its Consequences of Firms in the Nürnberg Metropolitan Region, in: The Internationalization of Firms. Case Studies from the Nürnberg Metropolitan Region. Holtbrügge, D., Haussmann, H. (eds.), Hampp Verlag, Augsburg-München, 2017, pp. 237-263 (with D. Holtbrügge).
- 10. Holistic Approach to Expatriate Management: A Transatlantic Dialog, in: Expatriate Management Transatlantic Dialogues and Holistic Approaches. Bader, B., Schuster, T. and Bader, K. (eds.), Palgrave MacMillan, Hampshire, pp. xxxiii-xli (with B. Bader, K. Bader).
- 9. Language Barriers in Different Forms of International Assignments, in: Expatriate Management Transatlantic Dialogues. Bader, B., Schuster, T. and Bader, K. (eds.), Springer: Palgrave Macmillan, Hampshire, 2017, pp. 63-100 (with H. Tenzer).
- 8. A Social Network Perspective on International Assignments: The Role of Social Support, in: Expatriate Management Transatlantic Dialogues. Bader, B., Schuster, T. and Bader, K. (eds.), Springer: Palgrave Macmillan, Hampshire, 2017, pp. 101-136 (with B. Bader).
- 7. Organizational and Personal Antecedents of Ethical Attitudes in India, in: Internationales Management und die Grundlagen des globalisierten Kapitalismus, S. Eckert, G. Trautnitz (eds.), Springer, Berlin et al., 2016, pp. 373-394 (with C. Friedmann, D. Holtbrügge).





- 6. Microfinance, in: CSR, Sustainability, Ethics and Governance, S.O. Idowu, N. Capaldi, M.S. Fifka, L. Zu & R. Schmidpeter (eds.), Springer, Berlin et al., 2015, pp. 317-318.
- 5. Bottom of the Pyramid-Concept: Prahalad, in: Dictionary of Corporate Social Responsibility. CSR, Sustainability, Ethics and Governance. S.O. Idowu, N. Capaldi, M.S. Fifka, L. Zu & R. Schmidpeter (eds.), Springer, Berlin et al., 2015, pp. 43-44 (with D. Holtbrügge).
- 4. Bottom of the Pyramid. CSR, Sustainability, Ethics and Governance. S.O. Idowu, N. Capaldi, M.S. Fifka, L. Zu & R. Schmidpeter (eds.), Springer, Berlin et al., 2015, pp. 42-43 (with D. Holtbrügge).
- 3. Tata Nano The Car for the Bottom of the Pyramid, in: *Fallstudien zum internationalen Management*, J. Zentes, B. Swoboda, D. Morschett (eds.), Gabler, Wiesbaden, 2011, pp. 83-102 (with D. Holtbrügge).
- 2. Konfiguration und Koordination von Unternehmungen in der Softwarebranche Das Beispiel der SAP AG, in: *Management internationaler Dienstleistungen mit 3K*, D. Holtbrügge, H. H. Holzmüller, F. v. Wangenheim (eds.), Springer Gabler, Wiesbaden, 2009, pp. 175-202 (with D. Holtbrügge, S. Heidenreich).
- 1. Erschließung und Bearbeitung von Auslandsmärkten, in: *Fallstudien zur Unternehmensführung*, O. Kruse, V. Wittberg (eds.), Gabler, Wiesbaden, 2008, pp. 273-294 (with D. Holtbrügge).

Articles in editor-refereed journals and journals for practitioners

1. "Bottom of the Pyramid"-Märkte, in: Das Wirtschaftsstudium (WISU), 2009, pp. 1337-1342 (with D. Holtbrügge).

Articles in newspapers and magazines

1. Der Tata Nano - Intensiver Know-how-Transfer, in: IndienContact - Das Wirtschaftsmagazin für ihren Geschäftserfolg in Indien, April 2010 (with D. Holtbrügge).

Book reviews

1. Biblio Service - Reverse Innovation: Create Far from Home, Win Everywhere, in: Managing International Review, Vol. 54, No. 2, pp. 277-282.

Symposia

1. Just Another Type of "Country Risk"? International Business in Hostile Environments. Academy of Management 2015 Annual Meeting (AOM), 7-11 August, Vancouver, Canada, 2015 (with Benjamin Bader, Michael Dickmann, Jennifer Oetzel, Chang Hoon Oh) [Nominated for Carolyn Dexter Award].





Presentations on refereed conferences

- 35. Who's to Blame? When Feelings of Psychological Contract Violations Spill Over, Academy of Management 2019 Annual Meeting (AOM), 9-13 August, Boston, USA, 2019.
- 34. Tit for Tat VS. Kicking the Dog: The Role of Displaced Aggression in Expatriates' Psychological Contracts, Academy of International Business (AIB), 24-27 June, Copenhagen, Denmark, 2019.
- 33. The Role of Psychological Contract Violation in International Assignments: A Multi-Agency Perspective, German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), 03-04 May, Trier, Germany, 2019.
- 32. What Happens Abroad Stays Abroad: An Empirical Study of Psychological Contract Violation on Organizational Commitment in a Multiple-Agency Setting, The Fourth Japan-Germany Economic Seminar 2019, 11th February, Nürnberg, Germany, 2019.
- 31. Effects of Psychological Contract Violation on Organizational Commitment during International Assignments: The Mechanism of Displaced Aggression, Tsukuba International Management Conference, 8-9 February, Tokyo, Japan, 2019.
- 30. Global Mobility in the 21st Century: What Happens Abroad Stays Abroad? Expatriates' Psychological Contracts, Invited Talk at the German Institute for Japanese Studies (DIJ), 6th February, Tokyo, Japan, 2019.
- 29. Psychological Contract Violations during International Assignments: The Moderating Role of Emotional Deprivation, European International Business Academy (EIBA), 13-15 December, Poznan, Poland, 2018.
- 28. Locker Room Talk or Sexual Harassment? Institutional and Individual Gender Discrimination on International Assignments, Academy of International Business (AIB), 2-5 July, Dubai, United Arab Emirates, 2017.
- 27. Repatriation of International Assignees Status Quo and Quo Vadis: A Systematic Literature Review, Academy of International Business (AIB), 2-5 July, Dubai, United Arab Emirates, 2017.
- 26. Institutional and Individual Work Place Gender Discrimination of Expatriates: An Empirical Analysis, German Academic Association for Business Research (79. Wissenschaftliche Jahrestagung des Verbandes der Hochschullehrer für Betriebswirtschaft), 7-9 June, St. Gallen, Switzerland, 2017
- 25. The Complexity of Expatriates' Social Networks, Social Support, and Context of Terrorism on Job Satisfaction: The Emotional, Instrumental and Informational Perspectives of Social Support, German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), Nachwuchsworkshop, 27-29 April, Kiel, Germany, 2017.
- 24. Opening the Black Box: Social Support and Expatriate Social Networks in Low and High Risk Countries. Academy of Management 2016 Annual Meeting (AOM), 5-9 August, Anaheim, USA, 2016 [Nominated for IM Division Best Paper in OB/HRM/OT].
- 23. Steady Sailing on Rough Seas: An Investigation of TMT Diversity in Times of Turbulent Markets. Academy of Management 2016 Annual Meeting (AOM), 5-9 August, Anaheim, USA, 2016





- 22. Ability, Motivation or Opportunity: What explains Reverse Knowledge Transfer of Inpatriates?. Academy of Management 2016 Annual Meeting (AOM), 5-9 August, Anaheim, USA, 2016
- 21. Expatriate Social Networks and Social Support in Low vs. High-risk Countries: An Empirical Analysis. Academy of International Business (AIB), 27-30 June, New Orleans, USA, 2016.
- 20. Inpatriates as Knowledge Transfer Agents: Abilities, Motivation, and Opportunities. Academy of International Business (AIB), 27-30 June, New Orleans, USA, 2016.
- 19. Personality Traits, Mentoring, and Psychological Well-Being: An Investigation of International Assignments. Academy of International Business (AIB), 27-30 June, New Orleans, USA, 2016.
- 18. Ability, Motivation or Opportunity: What explains Reverse Knowledge Transfers of Inpatriates?. European Academy of Management (EURAM), 01-04 June, Paris, France, 2016.
- 17. Expatriate Social Networks and Social Support in Low vs. High-risk Countries: An Empirical Analysis. European Academy of Management (EURAM), 01-04 June, Paris, France, 2016.
- 16. The Impact of TMT Diversity in Times of Turbulent Markets: A Cross-Country Study. European Academy of Management (EURAM), 01-04 June, Paris, France, 2016.
- 15. Inpatriates as Knowledge Agents. German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), 14-16 April, Fribourg, Switzerland, 2016.
- 14. Corporate Reputation Effects across Nations The Impact of Country Distances and Firm-specific Resources. German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), 14-16 April, Fribourg, Switzerland, 2016.
- 13. Social Support During International Assignments: Construct Development and Validation. Academy of Management 2015 Annual Meeting (AOM), 7-11 August, Vancouver, Canada 2015.
- 12. Expatriate Social Networks in Terrorism-Endangered Countries: An Empirical Analysis in Afghanistan, India, Pakistan, and Saudi Arabia. German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), 16-18 April, Fribourg, Switzerland, 2015 [Nominated for the VHB Best Paper Award for young academics].
- 11. Well-being of expatriates in terrorism-endangered countries. Indian Supply Chain Management Days, 2-4 September, Nürnberg, Germany, 2014.
- Expatriate Social Networks in Terrorism-Endangered Countries: An Empirical Analysis. Academy of Management 2014 Annual Meeting (AOM), 1-5 August, Philadelphia, USA, 2014 [Nominated for Carolyn Dexter Award].
- 9. Expatriate Social Networks in Terrorism-Endangered Countries: An Empirical Analysis. Academy of International Business (AIB), 24-26 June, Vancouver, Canada, 2014 [Nominated for the "That's Interesting!" Award].
- 8. Exploring Expatriate Social Networks: Does Country-Risk Matter for Psychological Well-Being. German Academic Association for Business Research (Wissenschaftliche Kommission Internationales Management), 11-12 April, Vienna, Austria, 2014.





- 7. Exploring Expatriate Social Networks: Does Country-Risk Matter for Psychological Well-Being. 39th EIBA Annual Conference, 12-14 December, Bremen, Germany, 2013.
- 6. Resource dependency, innovative strategies, and firm performance in BOP-markets. *International Conference on Creativity & Innovation: "Breaking the barriers to reach the bottom of the pyramid"*. 17-18 February, New Delhi, India, 2012.
- 5. Environmental sustainability: Drivers, practices and performance within the German third-party logistics industry. *18th EurOMA Conference*. 3-6 July, Cambridge, England, 2011.
- 4. Performance outcomes of sustainability efforts: The case of the German third-party logistics industry. *The 23rd Annual NOFOMA Conference.* 9-10 June, Harstad, Norway, 2011.
- 3. Benefits of stakeholder relations on local responsiveness in Markets at the Bottom of the Pyramid. *Academy of Management 2010 Annual Meeting.* 9-10 August, Montreal, Canada, 2010.
- 2. Network relationships and local responsiveness in BOP-Markets. *Tagung der Wissenschaftlichen Kommission Internationales Management im Verband der Hochschullehrer für Betriebswirtschaftslehre* e.V.. 18-20 February, Berlin, Germany, 2010.
- 1. Is the role of human and social capital for the internationalization of PSF's over-rated? *36th Annual Conference of the Academy of international Business (UK and Ireland chapter).* 2-4 April, Glasgow, Scotland, 2009.